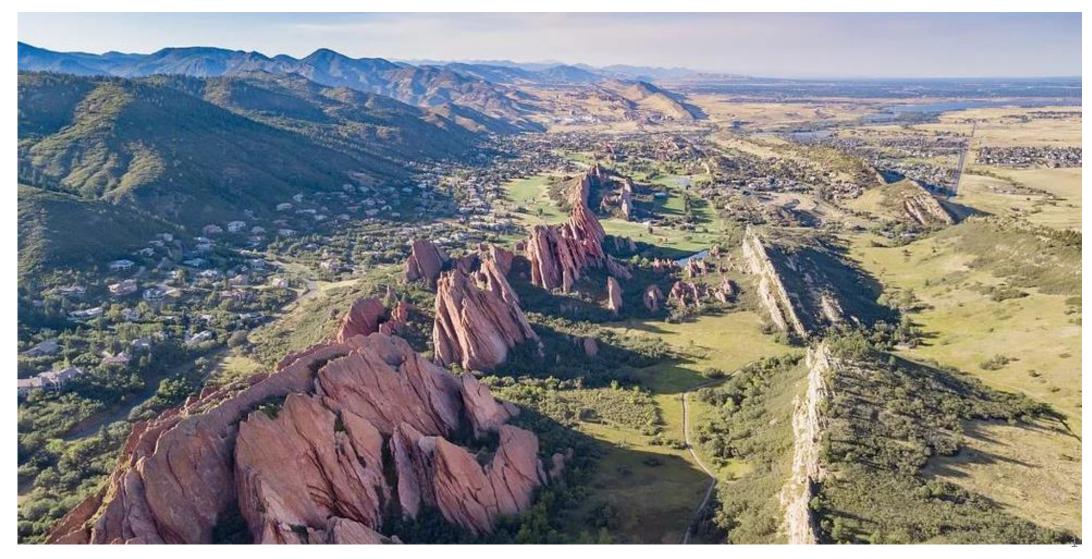


Rec Center Task Force Meeting #5 – April 22, 2021



TASK FORCE PROCESS

| Overview & Orientation | Programming & Facility Options | Design | Financing | Wrap-up & Recommend- ations |
|---|---|---|--|--|
| Introductions Background Work-to-Date | Facility components Costs Revenue opportunities | Preliminary Finance Conceptual design and architecture Conceptual design and architecture | Construction costs and operating costs Mill Levy Revenue | Summary Recommendations to RVMD Board |
| JANUARY 11 | FEBRUARY 8 | MARCH 1 & MARCH 22 | APRIL 22 | MAY 10 |

Metro District Board

RVMD Board Review

Public hearing

Decision on TABOR Election

JUNE & JULY





AGENDA

| 7:00pm (10 mins) | Convene, updates |
|------------------|--|
| 7:10pm (15 mins) | What will it cost to build? Construction costs estimate (Don Detlefs) |
| 7:25pm (15 mins) | What will it cost to operate? Operation costs estimate (Kimberly Armitage) |
| 7:40pm (15 mins) | What about revenue potential? Membership fees and revenues estimate from programs and activities (Kimberly Armitage) |
| 7:55pm (15 mins) | How will we pay for it? Mill levy scenarios (Katie James) |
| 8:10pm (20 mins) | Discussion |
| 8:30pm | Adjourn |



Announcements

- Frequently-Asked-Questions posted on <u>RoxboroughMetroDistrict.org</u> will be updated every Tuesday
- Between tonight and the next meeting
 - Post-meeting survey
- Final meeting on May 10, 7pm
- Remarks to Task Force Calvin Brown, ex officio Task Force member & RVMD Board of Directors



What will it cost to build?

What will it cost to operate?

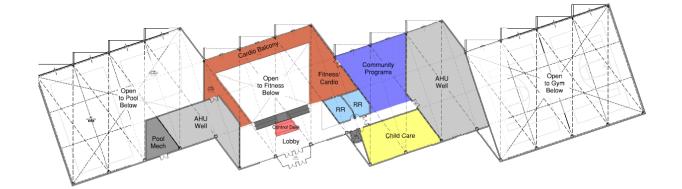
What about revenue potential?

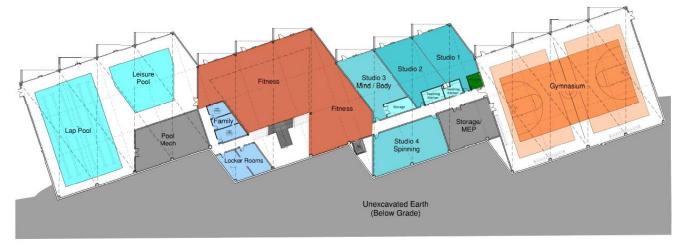
How will we pay for it?



Construction Estimate

Based on conceptual design reviewed in Meeting #4





Approximately 55,000 s.f.Proposed Parking: 225 spaces

Conceptual Design Components

- 6-lane lap pool
- Leisure pool area (smaller)
- Outdoor Splash and Play Area
- 6 Family Locker Rooms
- Men's & Women's Locker Rooms
- High School Gym (50' x 84' court) with divider curtain
- 8,000-10,000 s.f. fitness center, with cardio & strength
- Studio/community room with attached teaching kitchen (2,000 s.f.)
- 2 Fitness studios (1,250 s.f. each) purposed
- 2,500 s.f. community programs multi-purpose space
- 1,500 s.f. child care
- Small offices in active zones
- Outdoor terrace space and menu of improvements







CONSTRUCTION COST ESTIMATE

For discussion – not final

Source: Adolf & Peterson Construction

| Total Conceptual Project Cost | \$37,383,254 |
|---|--------------|
| Building Core Shell | \$13,399,168 |
| Swimming Pools, Locker Rooms | \$5,715,311 |
| Admin, Wellness, Childcare | \$2,202,290 |
| Fitness and Group Exercise | \$3,570,456 |
| Gymnasium | \$1,680,363 |
| Parking, hardscapes, site landscaping | \$3,712,644 |
| Contingency, water tap fee, equipment/furnishings, design | \$7,103,023 |

Renewable
Energy Systems
Cost Estimates
Not included in project

estimate

Solar Panel Power Generation: 380kW system at approximately 17,000 s.f.: \$1,140,000

Net Zero Geothermal System with Solar Panel Power Generation - 125 tons of cooling from geothermal (62 bores) and 380kW solar panel system: \$1,620,000



What will it cost to build?

What will it cost to operate?

What about revenue potential?

How will we pay for it?



Potential Operating Hours

For Discussion – not final

| Potential Operating Hours | M-Th | Friday | Saturday | Sunday |
|---------------------------|----------------|---------------|------------|-------------|
| Facility | 5:30am-10:00pm | 5:30-9:00pm | 7am-5pm | 10am-5pm |
| Pool | 5:30am-9:30pm | 5:30am-8:30pm | 7am-4:30pm | 10am-4:30pm |

Comparables:

Foothills Rec Centers (Lilley, Peak, Ridge)

Monday-Friday: 6am – 7:30pm

Saturday & Sunday: 9am – 4:30pm

Highlands Ranch Rec Centers

Monday - Friday: 5:00am - 8:00pm

Saturday and Sunday: 7:00am - 5:00pm



Operating Costs

For Discussion – not final

- Projected Operating Costs/year: \$1,900,000
- Assumes 2% growth in operating costs
- Opportunities to offset operating costs:
 - Membership fees
 - Activity and program fees
 - Rentals
 - Events
 - Partnerships
 - On-site renewable energy (upfront capital expense)



What will it cost to build?

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Out-of-District Membership Scenario

For Discussion – not final

| Membership Type | Market Area: % of 1,200 out- of-district members | Monthly Rate |
|---|---|-----------------|
| Adult (Individuals 25-64 years of age) | 26% | \$46 |
| Senior Adult (Individual 65+ years of age) | 19% | \$66 |
| Family 2 Adults (2 adults with dependents residing at same address) | 17% | \$86 |
| Senior Couple (2 Adults no dependents, at least one is age 65 or older) | 13% | \$68 |
| 2 Adults no Dependents | 12% | \$69 |
| Family 1 Adult (1 adult with dependents residing at same address) | 7% | \$69 |
| Household (4 adults with dependents residing at the same address) | 4% | \$94 |
| Young Adult (Individuals ages 19-24) | 2% | \$34 |

Market Area Outside of Metro District within 5 miles

- 10,040 households (2019)
- pop. 29,000 (2019)

Based on Feasibility Study market research, comparable facilities, and the proposed conceptual design and amenities:

- project a 12% market penetration
- 1,200 out-of-district member households
- Out-of-District Membership Rates and fees will be set close to opening and incorporating additional market research and comps



Out-of-District Membership: Comparables

For Discussion – not final

| Facility | 2-person Household membership | |
|---|--|--|
| Roxborough Village – non-District resident (proposed) | \$69/mo. (\$828/year) | |
| Foothills Rec (RVMD pays in-district rate) | Annual pass \$419 in-district, \$489 out-of-district | |
| 24-Hour Fitness | \$92/mo. (\$1,104/year) | |
| Sterling Ranch Pool/Clubhouse (non-residents) | \$1,105 per person, per year (no prorating) | |



Fee-Based Activities & Programs

In-District rates < Out-of-District Member rates

For Discussion – not final

| Main Categories of Fee-Based Activities | RVMD Residents | Out-of-District Members |
|--|------------------|----------------------------|
| Fitness classes (40 per week) | No charge | Out-of-District rate |
| Spinning class (12 per week, also on demand) | No charge | Out-of-District rate |
| Youth sports (basketball, volleyball, soccer) | In-district rate | Out-of-District rate |
| Community programs (15 per week) | In-district rate | Out-of-District rate |
| HIIT (High intensity interval Training) 10 per week) | In-district rate | Out-of-District rate |
| Swim lessons | In-district rate | Out-of-District rate |
| Child care (while caregiver uses facility) | No charge | No charge |



Examples of Possible Activities & Programs

To meet community needs and priorities with a multi-dimensional facility

| Birthday Parties | |
|-----------------------|--|
| Special Events | |

Rentals

Scrapbooking 101

Digital Scrapbooking

Kids Club

Amazing Kids

Plug & Play

Creative Kids

Play Group

Teen Time

Kids' Night Out

Tween's Night Out

Family Night

Movie nights

Easter Egg Hunt

Summer Picnic

Halloween event

Holiday Event/Stories

with Santa

Other program samples

Senior socials

Stroller walking group

Ultimate Frisbee

Swim lessons

Swim team

Wine Tasting

Massage

Out Door Adventure

Teen Scavenger Hunt

Book Exchange

Tennis

Basketball

Volleyball

Dance

Racquetball

Master Swim

Indoor Soccer

Sport Mix

Ninja Warrior

Ping Pong

Pickleball

Billiards

T-Ball

Tumbling (beginning

gymnastics)

Shuffleboard

Bocce Ball

Lacrosse

Futsal (3 on 3 soccer)

Dodgeball

Art Classes

Family Fun Night

Nutritional Cooking

Classes

Music Classes

Language - Spanish

Book Clubs

Computer Classes

Trivia Games

Ski Clubs

Card Game Club

Travel Clubs

Language - Other

Basic STEM classes

Drama Classes

Language - Italian

Language - English

Revenue Potential

For Discussion – not final

Revenue from Out-of-District membership fees \$1.25 M Revenue from fee-based activities & programs \$626,000

Specialty Activities
Fitness & Wellness
Sports Revenue
Non-Physical Activities

........

\$1.876 million



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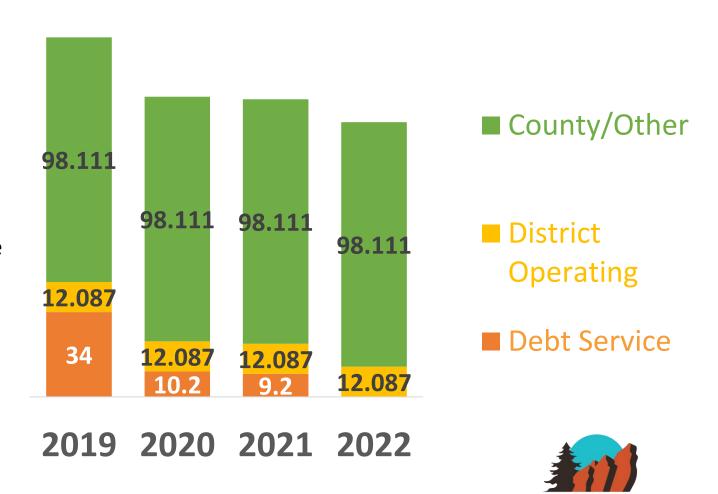
How will we pay for it?



Roxborough Village Mill Levy Amounts

From Task Force Meetings #1 and #3

- Roxborough Village Metro District general operating mill levy has been set at 12.087 since 1985
- RVMD mill levy for debt service decreased from 34 mills in 2019 to 10.2 mills in 2020 & 2021
- District's mill levy for District debt service is scheduled to be fully eliminated in 2022
- A recreation and community center would be financed through a dedicated mill levy, requiring approval of Roxborough Village Metro District voters



Roxborough Village

Metropolitan District

—— COLORADO ——

Mill Levy for Construction

For Discussion – not final Source: Hilltop Securities

| 20-Year Financing Term Scenario | | | | |
|---------------------------------|-----------------------------|----------------------------------|----------------|--------------|
| | | Mill Levy for Debt Service | Annual Cost | Monthly cost |
| 2022 | Year 1 – bonds issued | 40.354 mills | \$1,197.39 | \$99.78 |

| 30-Ye | 30-Year Financing Term Scenario | | | | |
|---|---------------------------------|-----------------------------|-----------------|--------------|---------|
| Mill Levy for Debt Service Annual Monthl Cost cost | | | | Monthly cost | |
| 2022 | 2 | Year 1 – bonds issued | 33.665 mills | \$998.94 | \$83.24 |

- Numbers are calculated based on 55,000 s.f. facility and conceptual project cost of \$37,383,254
- Annual cost based on average home value of \$415,000
- Assumes 2% growth in home values in reassessment years and no growth in non-reassessment years.
- Assumes an interest rate of 6%

Mill Levy for Operations

For Discussion — not final Source: Hilltop Securities

| Estimated Operating Mill Levy | | | | |
|-------------------------------|--------------------------|-------------|--------------|--|
| | Mill Levy for operating* | Annual Cost | Monthly cost | |
| 2023 | 23.185 mills | \$687.95 | \$57.33 | |

*Projected rec center revenues would offset the actual number of mills levied

- Projected operating costs (Year 1): \$1.9 million
- Annual cost based on average home value of \$415,000
- Assumes 2% growth in operating costs, membership revenues and program fees per year



Bringing It All Together: Two Scenarios

Estimated mill levies for capital and operating, and revenues For Discussion – not final

| 20-year Financing Scenario (estimates) | | | | |
|--|---------------------------------|--|--|--|
| Mill Levy for Capital | 40.354 mills | | | |
| Operating Costs | \$1.9 million | | | |
| Revenue – Memberships, Activities, Programs | (\$1.876 million) | | | |
| Operating Gap to Finance | \$23,987 | | | |
| Operating Mill Levy | 0.293 mills | | | |
| TOTAL MILL LEVY | 40.696 mills | | | |
| Cost (\$415,000 home) | \$1,207.56/year \$100.63/mo. | | | |

| 30-year Financing Scenario (estimates) | |
|--|--------------------------------|
| Mill Levy for Capital | 33.665 mills |
| Operating Costs | \$1.9 million |
| Revenue – Memberships, Activities, Programs | (\$1.876 million) |
| Operating Gap to Finance | \$23,987 |
| Operating Mill Levy | 0.293 mills |
| TOTAL MILL LEVY | 33.958 mills |
| Cost (\$415,000 home) | \$1,006.32/year \$83.86/mo. |



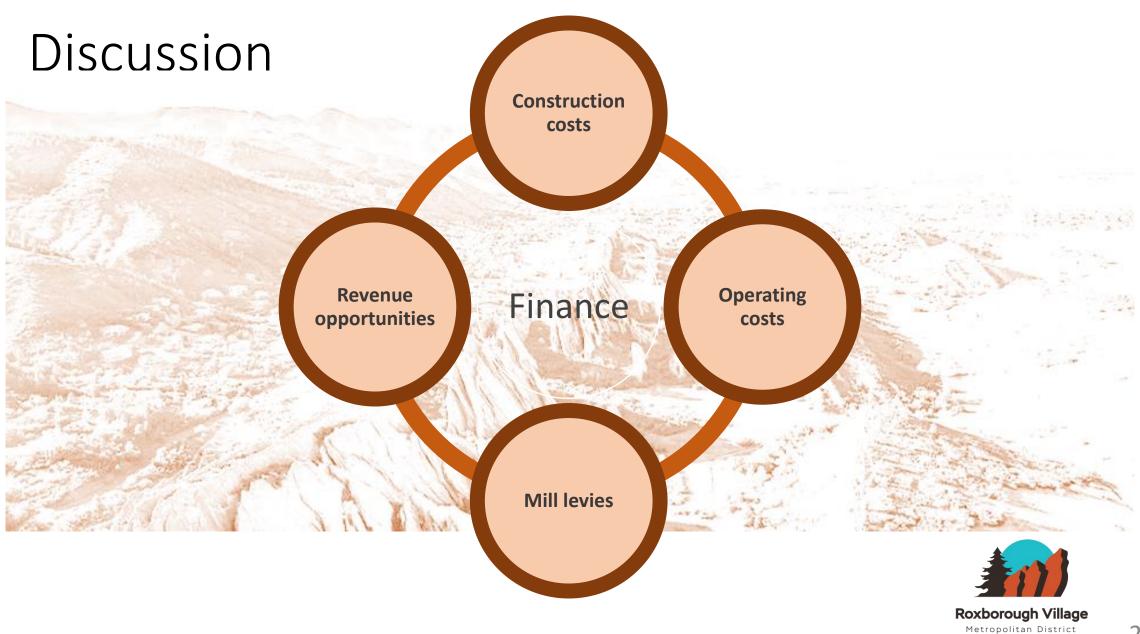
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How will we pay for it?





--- COLORADO ----

NEXT STEPS

- Task Force feedback and follow-up
 - Task Force post-meeting survey
 - Meeting summary to post/share/circulate
 - Refer neighbors to Roxborough Village Metro District website for information
 - Community questions & Comments: send email to info@RoxboroughMetroDistrict.org
 - Next meeting: May 10, 7pm

